

About Solium

Solium Capital Inc. is fulfilling a vision of becoming the global leader in equity-based (stock) incentive and share purchase savings plan management. We specialize in the delivery of complete web-based services for the full lifecycle of equity-based incentive and savings plans. Through our technically advanced Solium Shareworks™ platform, Solium is setting the Industry's service standard for the administration and execution of all types of equity-based incentives and savings plans.

Why work at Solium

Solium is a fast-growing company where every team member is vital to success. If you have an unfailing commitment to excellence, alignment with customer interests and strong problem-solving skills, Solium welcomes your contribution to our enthusiastic team.

With offices in Canada, the United States, the United Kingdom, France, Germany, Spain, Australia and Hong Kong we strive every day to work locally while thinking globally, in order to achieve service excellence.

Our culture

Solium takes cultural characteristics from the industries we draw upon. We develop and maintain a sophisticated set of enterprise software products, so we embody the casual style but relentless focus that is often associated with the tech industry. But we are also a client service organization, offering support to both corporate clients and their employees. We also employ a wealth of “numbers” people, those with backgrounds in math, finance and economics. And because we are a global organization, you'll routinely hear English, French, Spanish, Dutch, German, Cantonese and other languages spoken in our offices. Solium offices are all about diversity. What unites us is a commitment to quality. We are all passionate people who bring our best in support of a singular focus, to be the global leader in our industry.

We think in terms of what-ifs. And we answer with:

- **Innovation** – We create solutions and services that make the complex manageable
- **Flexibility** – We offer the choices that provide compliance and convenience
- **Service** – We demonstrate problem-solving, reliability and accuracy in everything we do for our customers

We reward our people with a competitive compensation and benefits package and a fun, flexible work environment.

Our Solium Financial team currently has a **full-time, permanent opportunity** for an:

Investment Representative (Solium Financial)

Located in **downtown Calgary, AB**, you will respond to inbound orders and inquiries from Institutional Clients, providing exceptional customer service and working closely with the Solium Financial (SOFI) team, a registered IIROC Investment Dealer. In addition to meeting operational efficiencies and services standards, you will also be required to work with SOFI's internal and external stakeholders, so professionalism and accuracy are both critical attributes of this role.

Please note that only candidates that are currently registered, or registered with IIROC in the past two years will be considered.

Responsibilities

- Daily trade management to ensure best execution with both Buy and Sell side transactions.
- Able to quickly and accurately calculate all commissions, conversions and calculations in determining the client's order
- Respond to inquiries from clients and/or colleagues
- Ensure all relevant compliance issues are adhered to
- Effectively escalate issues to the President or Manager, Trade Execution when identified or brought forward by customers and/or colleagues
- Maintain current industry and financial market(s) knowledge
- Maintain in-depth knowledge of compliance and regulatory policies

Qualifications

- Current and active Investment Representative or Registered Representative license is required
- University degree or diploma in Finance, Commerce or related field is preferred
- Minimum one year experience working in a fast-paced environment, preferably within the financial or investment dealer industry
- Superior communication skills in both oral and written English is a must
- Ability to work under significant pressure and manage multiple requests with varying levels of importance and criticality
- Fluent bilingualism in English and French would be an asset but not a requirement.
- Demonstrated proficiency with technology and technical concepts, including but not limited to the Microsoft office suite, including Advanced- level Excel
- Effectively manages themselves during times of stress and acts as a leader by setting an example for others
- Strong analytical, attention-to-detail, and problem solving skills
- Comfortable in a fast-paced and evolving environment which includes ongoing learning and training opportunities

While we thank all applicants for their interest in a career with Solium, please note that only those individuals selected for an interview will be contacted.