

The 2016 IIAC Affiliate Program

IIAC Affiliates are non-investment-dealer firms that operate within or provide services to the investment industry, both in Canada and internationally. They include non-dealer market participants (e.g., custodians and investment managers), service and infrastructure providers, and other investment industry suppliers (e.g., legal, accounting and consulting firms).

The benefits of Affiliate membership include invitations to member-only events, preferred rates for or complimentary access to member seminars, exclusive ad hoc updates, as well as involvement in select roundtables as presenters or attendees, in addition to networking opportunities.

Recognition Values:

- ✓ 1 complimentary ticket to IIAC Hall of Fame Gala dinner and reception. Est. value: \$500/yr.
- ✓ 2 complimentary tickets to IIAC symposiums. Est. value: \$1,000/yr.
- ✓ 2 complimentary tickets to morning or afternoon events. **Est. value: \$500/yr.**
- ✓ Additional registrations at IIAC events at member rates.
- ✓ Priority consideration for sponsoring IIAC events.
- ✓ Company logo displayed with other Affiliates on IIAC Members-only website homepage. Est. value \$1,000/yr.
- ✓ Link from logo displayed with other Affiliates on IIAC website to your own Profile page, featuring detailed information about your organization, with a link to your website. **Est. value: \$3,500/yr.**
- ✓ At Affiliate request and at the IIAC's discretion, "Feature" listing on member-only website up to 2 events/product launches per year. Est. value: \$3,000/yr.
- ✓ Promotion in IIAC weekly newsletter upon initial registration, consisting of logo and company overview. Est. value: \$1,000/yr.
- ✓ Access for two people from your organization to the "Members-only" IIAC website. Est. value: \$3,000/yr.
- ✓ Automatic subscription to the IIAC weekly e-newsletter.
- ✓ Automatic subscription to the IIAC monthly letter from the President.
- ✓ Quarterly IIAC Activity Update.
- ✓ Participation in Baynes and White group benefits plan (value dependent upon firm size).
- ✓ Participation in Johnson Inc. group insurance plan (value depending upon firm size).
- ✓ Priority consideration for partnership with IIAC in offering price reductions to Member firms.
- ✓ Participation in select working groups at IIAC's discretion.
- ✓ Priority consideration for advertising on public site of iiac.ca at IIAC's discretion.
- ✓ Use of IIAC logo as approved on your website and marketing material.

COMPARE: Your price: \$5,000; total estimated value: \$13,000/yr.

Affiliate-IIAC Memorandum of Understanding (MOU)

This sets out the basis of an Affiliate's and the IIAC's mutual understanding of the IIAC's Affiliate Program.

Purpose: The purpose of the Affiliate program is to support IIAC Member firms by engaging non-dealer organizations in or serving the investment industry in Canada or globally in a mutually beneficial relationship. The Affiliate acknowledges that all IIAC advocacy, industry profile, member support and market advancement initiatives will continue to focus on and be driven by the interests of IIAC Member firms.

Confidentiality: Where Affiliates have access to confidential information, including draft IIAC submissions and access to IIAC committee and working group meetings, an Affiliate agrees that they will not disclose information that is or would by a reasonable person be seen likely to be confidential.

Promotion: Affiliates will only promote their products or services at IIAC events or meetings if sponsoring the event/meeting, and then only as agreed upon in advance in writing.

Endorsements: The IIAC does not endorse any Affiliate or Affiliate's products or services and accepts no liability for loss.

Exclusivity: Affiliates acknowledge that IIAC arrangements for sponsorship are not exclusive and may be offered to other IIAC Affiliates.

Membership & Fees: Affiliate fees are \$5,000 annually (net 30 days), renewable and billed annually in advance. Neither the IIAC nor Affiliates are obligated through this MOU to renew the Affiliate membership status. However, if renewed, this MOU continues in force.

Please complete and sign below and return it to Pauline Flores at pflores@iiac.ca.

Date:
Email:
Date:
Title:
Email: