

**YOUR BUSINESS.
OUR COMMITMENT.**

Meeting the challenges of today's marketplace takes more than industry leading technology — it takes a proven partner with expertise to assist you in delivering services that exceed your clients' expectations. Here at Pinnacle Correspondent Services we do just that. We help you build a customized approach to enhance your competitive advantage, improve profitability and build stronger relationships with your clients.

We take the time to understand your business needs and develop meaningful, thorough solutions that work.

It's our commitment to *you*.

PINNACLE CORRESPONDENT SERVICES

Pinnacle Correspondent Services is a division of Canaccord Genuity Corp., Canada's premier independent investment dealer and a Member of the Canadian Investor Protection Fund and the Investment Industry Regulatory Organization of Canada.

Since 1950, Canaccord has been driven by an unwavering commitment to build lasting client relationships. We achieve this by generating value for our individual, institutional and corporate clients through comprehensive investment solutions, brokerage services and investment banking services.

OUR CLIENTS

Type 2 – 4 Introductory Broker Relationships
Institutional and Retail Dealers
Portfolio Managers/Investment Counsels
US FINRA Registered Representatives
Employee Stock Plan Providers
Employee Stock Ownership Plan Providers

OUR SERVICES

Trade Execution/Clearing
Custody
Commission and Fee Based Account Processing
Discretionary Managed Account Program
Dedicated Development Resources
Access to Corporate Finance Products

RELIABLE, COST-EFFECTIVE INSTITUTIONAL AND WEALTH MANAGEMENT SERVICES

Your clients trust you to maximize their wealth and preserve their assets. We are here to help you achieve these results through collaborative and innovative ideas, leveraging the power of technology, reliable services, and a team of responsive professionals.

You can rely on us for our financial security and experience. Pinnacle's services are backed by a real-time technology platform that delivers a fully integrated and customizable front, middle and back office solution in a single web-based tool.

Pinnacle has also partnered with leading providers of wealth management platforms to offer you cost-effective modeling and compliance solutions for Separately Managed and Fee Based Accounts.

PROVEN SOLUTIONS

Canaccord has consistently led the market creating diverse products and services, setting the pace for other industry firms to follow. Through Pinnacle, you too can have online client access, research, and syndication products via a single web portal.

TECHNOLOGY ACCESS

You are just a click away from Pinnacle's trading platform, quote services, electronic statements/ confirms/tax reporting, online account opening, and access to Canadian Research.

We are proud of our longstanding relationship with Dataphile (a Broadridge company) offering an innovative, real-time system. With a fully-integrated suite of back office products, you always have up to the minute access to your client account and transaction details from inception.

PERSONALIZED TRANSITION

With an emphasis on building strong client relationships, we pride ourselves on providing services that surpasses expectations and are responsive to your needs. When you join Pinnacle, you are partnered with a dedicated conversion team that is committed to fulfilling your transition needs. We recognize a seamless process is paramount to ensuring a smooth transition. Your dedicated conversion team will work with you from the start to plan and manage a successful transition, so you can focus on your business and clients.

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A division of Canaccord Genuity Corp.

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