

2012-2021

Investment Dealer Statistics

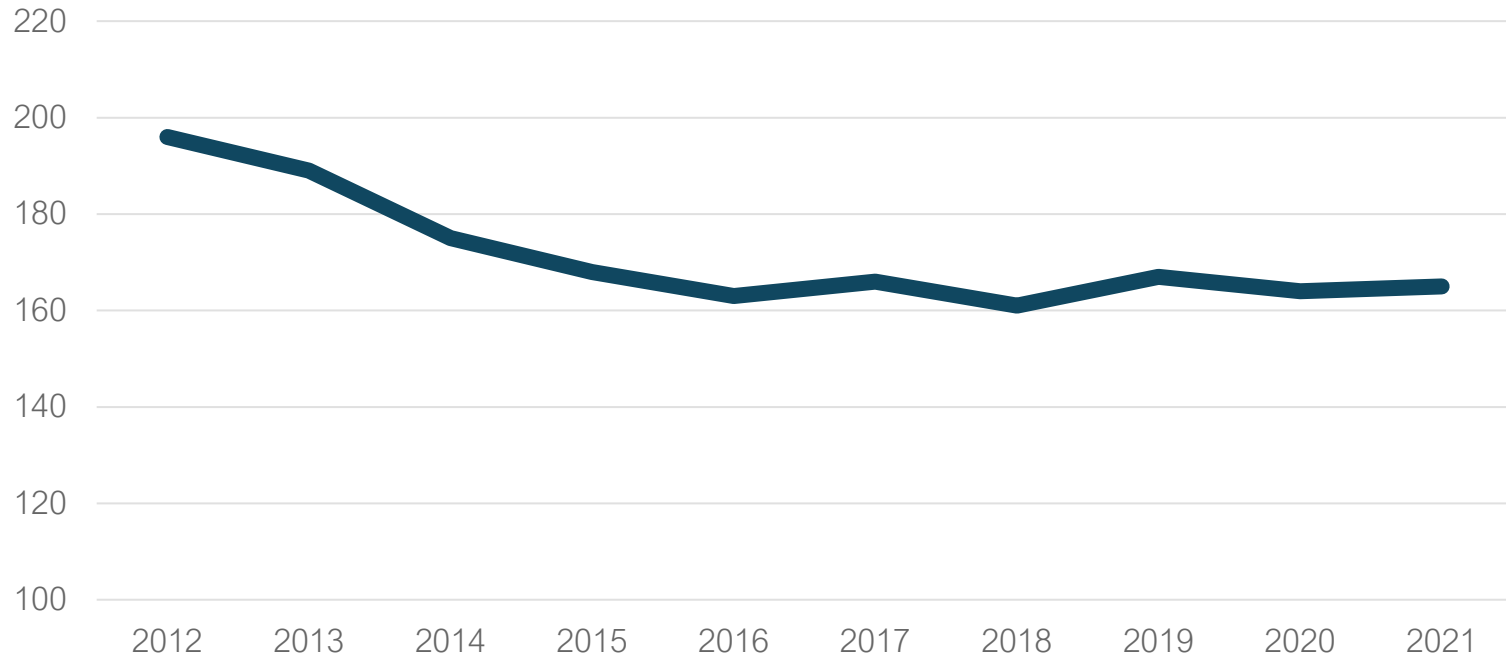


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Number of Investment Dealers

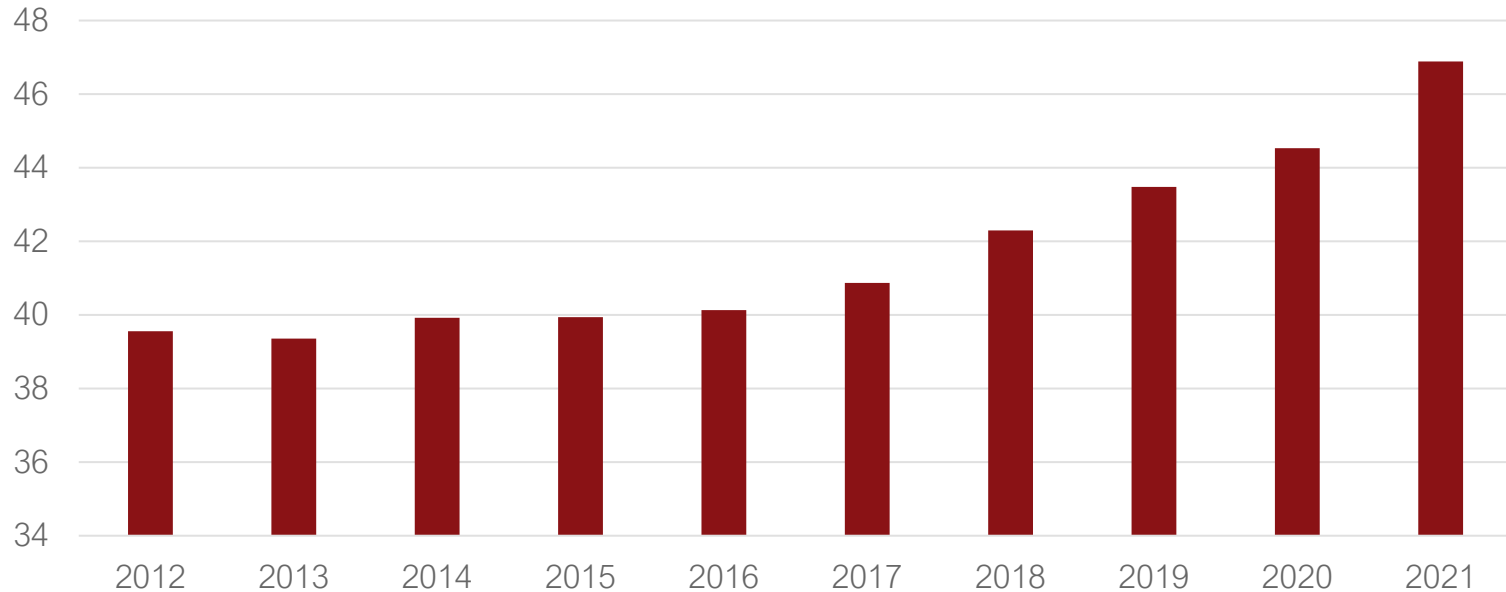
2012 - 2021



SOURCE: IIROC Monthly Financial Reports, IIAC Compiled

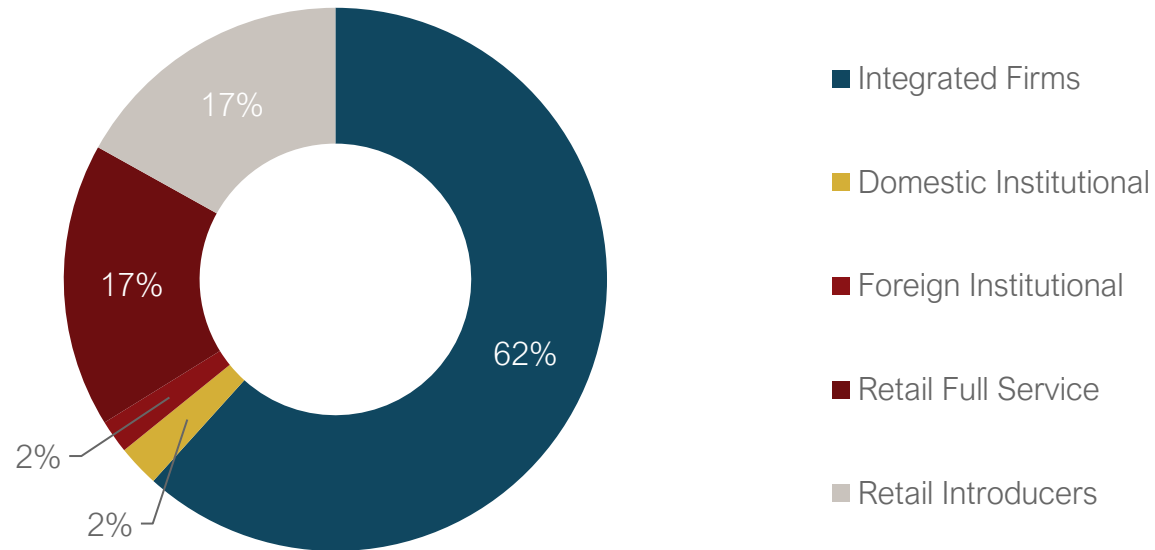
Employment by Investment Dealers

2012 - 2021, IN THOUSANDS



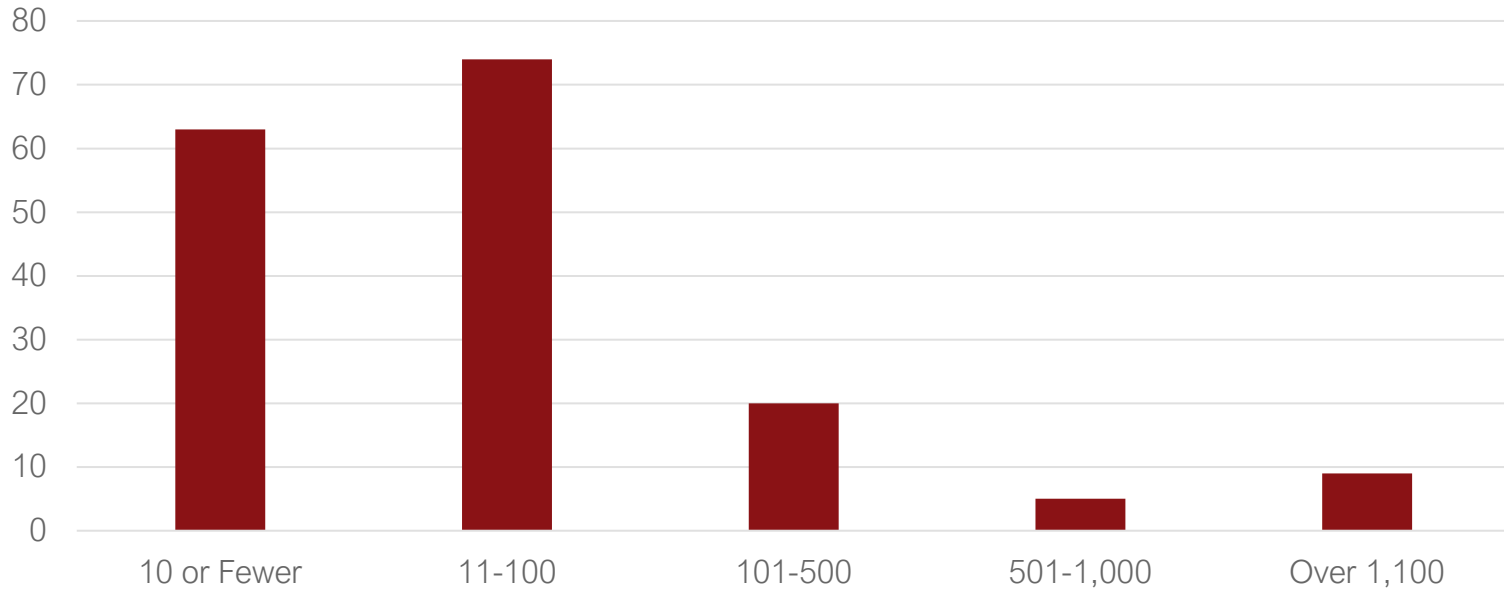
Employment by Investment Dealers

2021



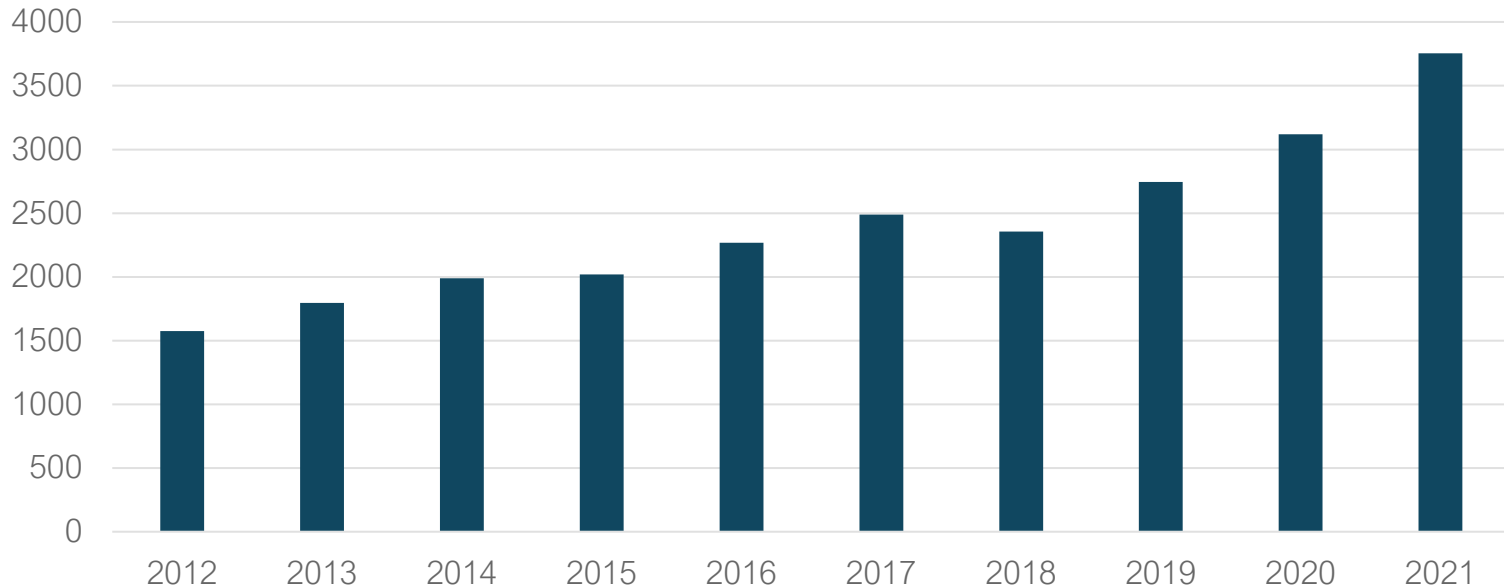
Number of Approved Persons

2021



Client Assets Under Management

2012 - 2021, IN \$ BILLIONS



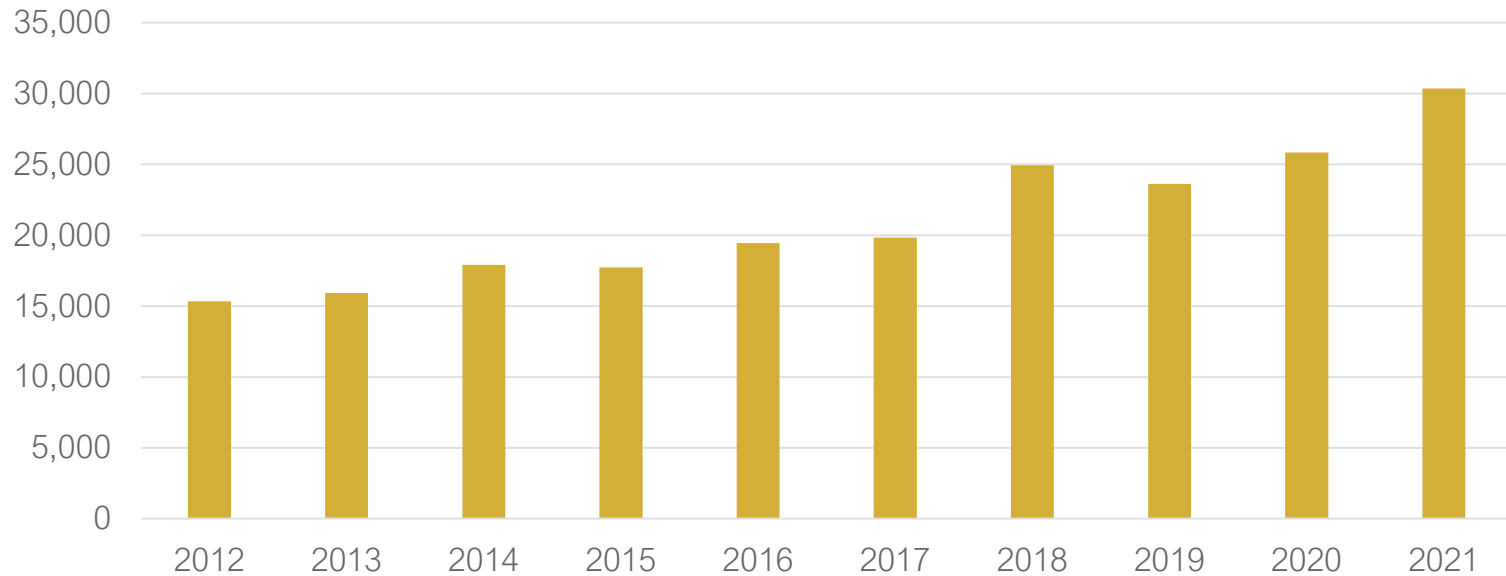
Inventories – Long and Short Positions

2012 – 2021, IN \$ BILLIONS



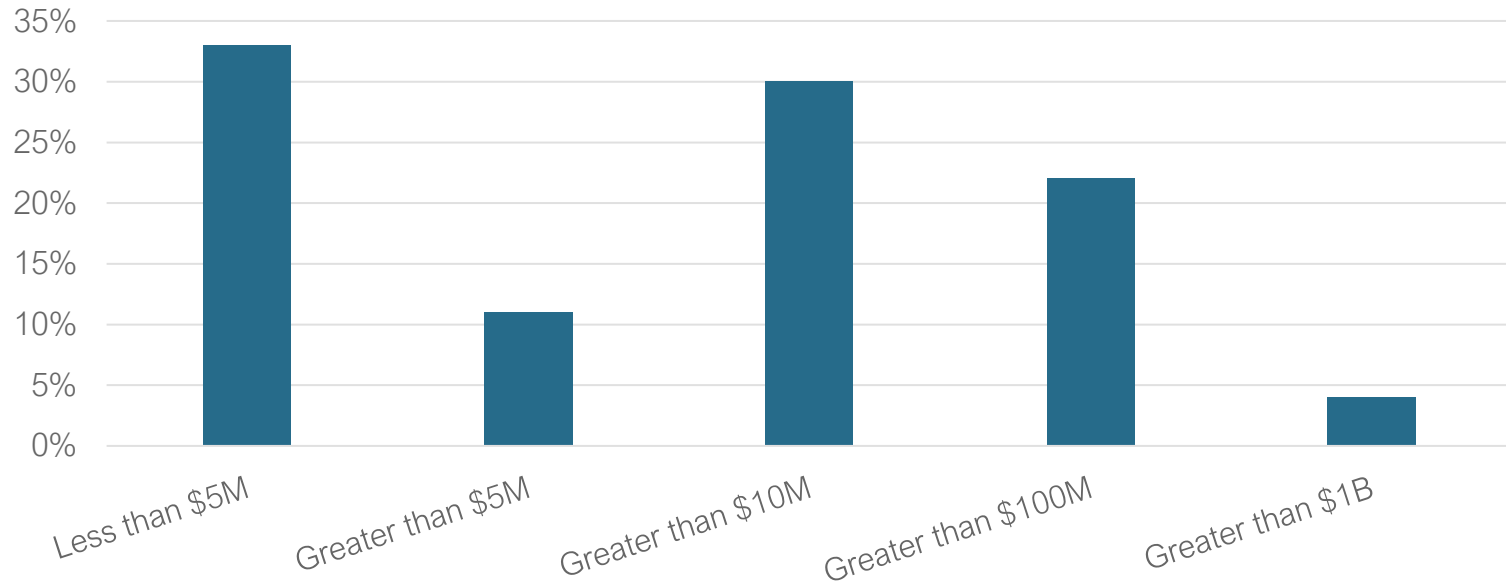
Revenue

2012 - 2021, IN \$ MILLIONS



Revenue

2020 - 2021

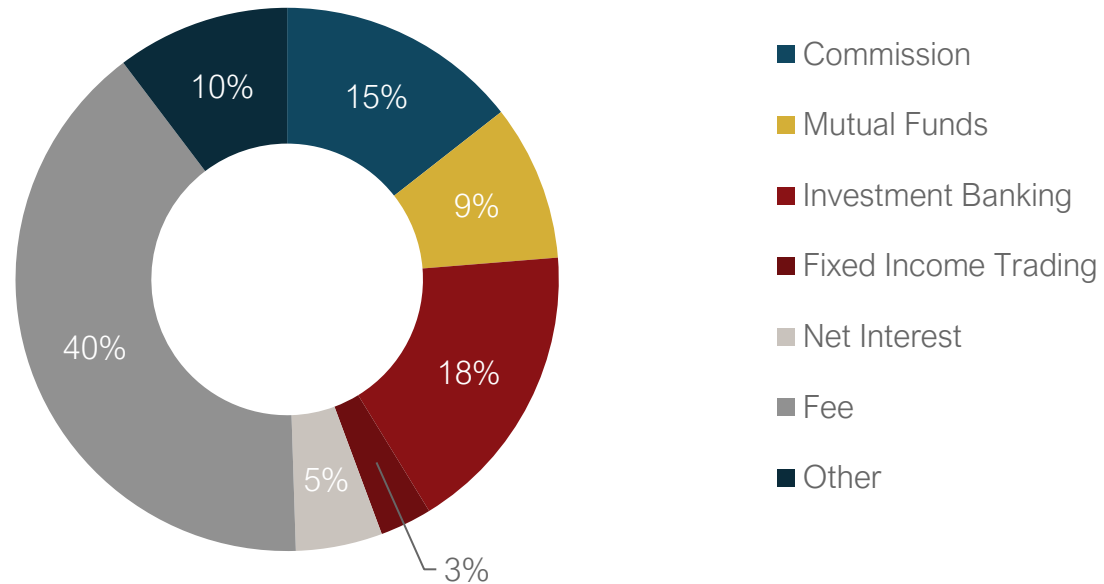


*Based on 185 IIROC Members reporting revenue between April 1, 2020 - March 31, 2021

SOURCE: IIROC Annual Report 2021

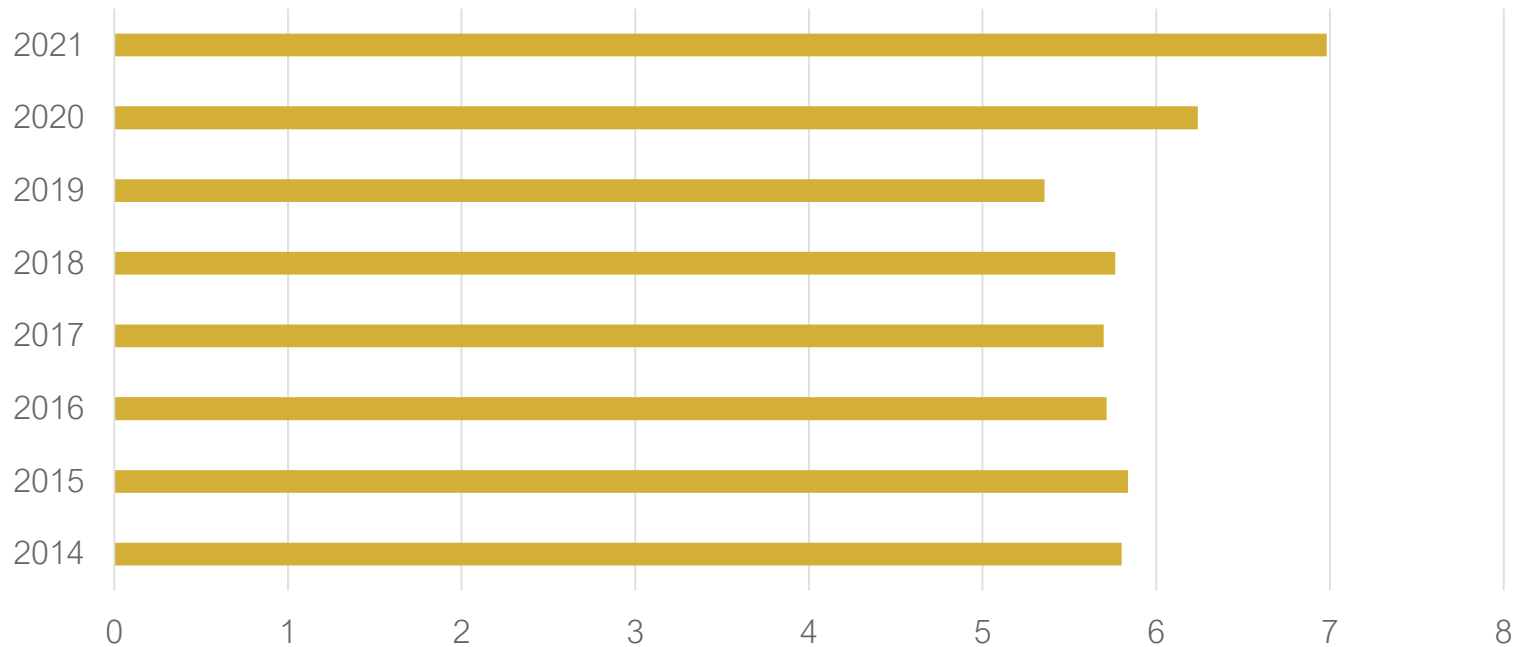
Revenue

2021



Commission Revenue

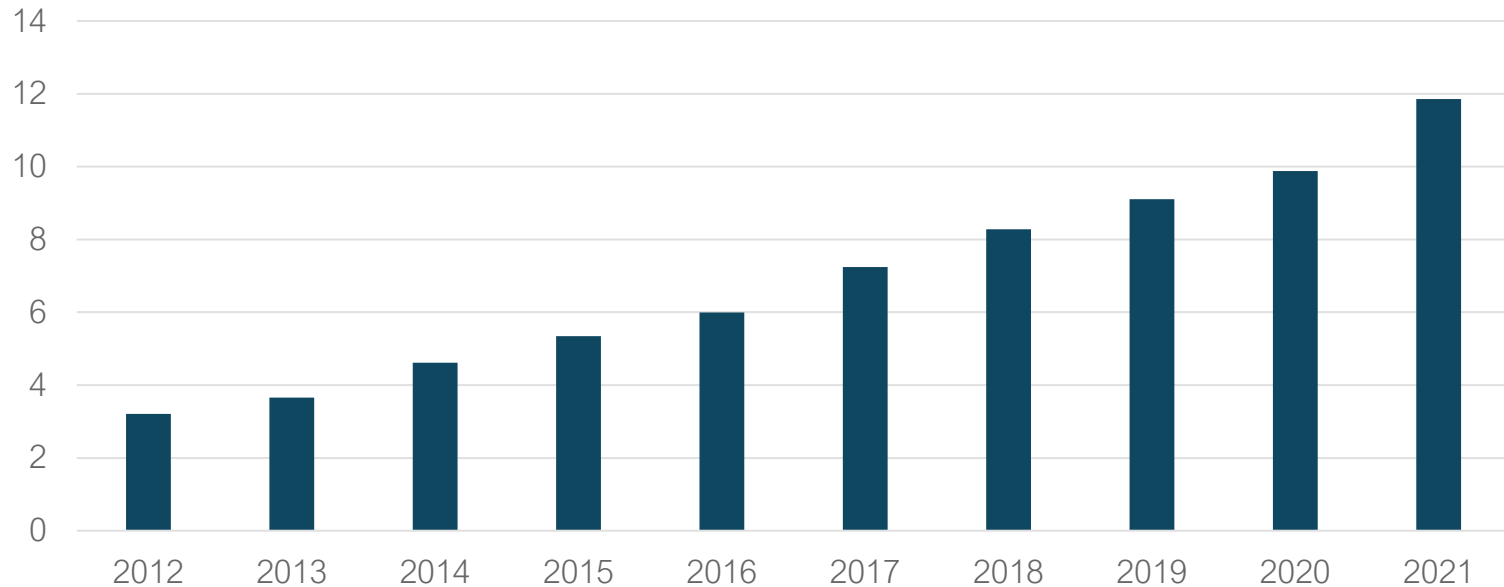
2012 - 2021, IN \$ BILLIONS



SOURCE: IIROC Monthly Financial Reports, IIAC Compiled

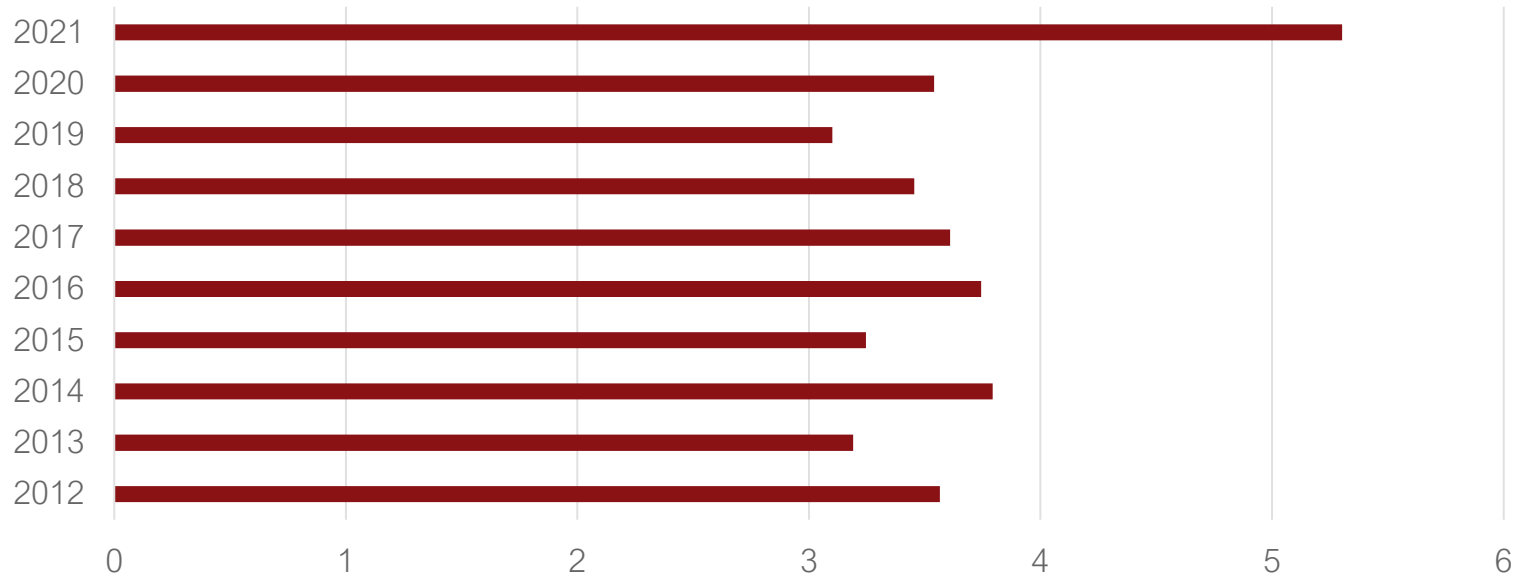
Fee Revenue

2012 - 2021, IN \$ BILLIONS



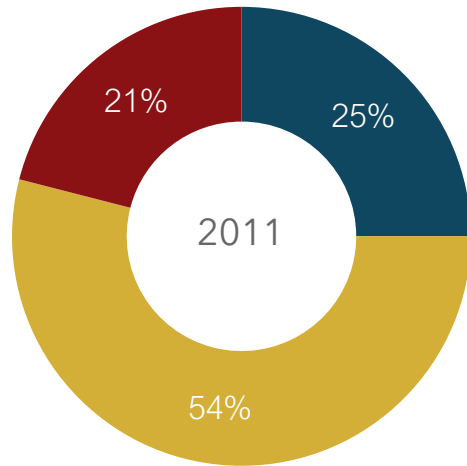
Investment Banking Revenue

2012 - 2021, IN \$ BILLIONS

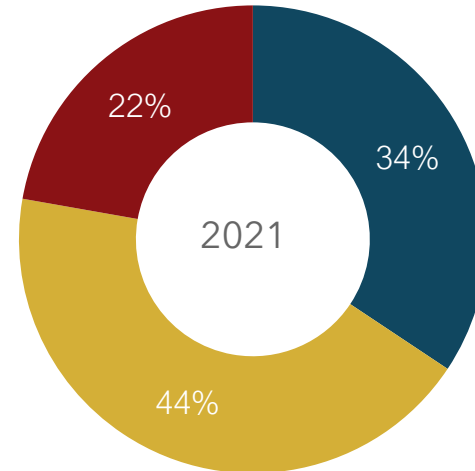


Investment Banking Revenue

2011 - 2021

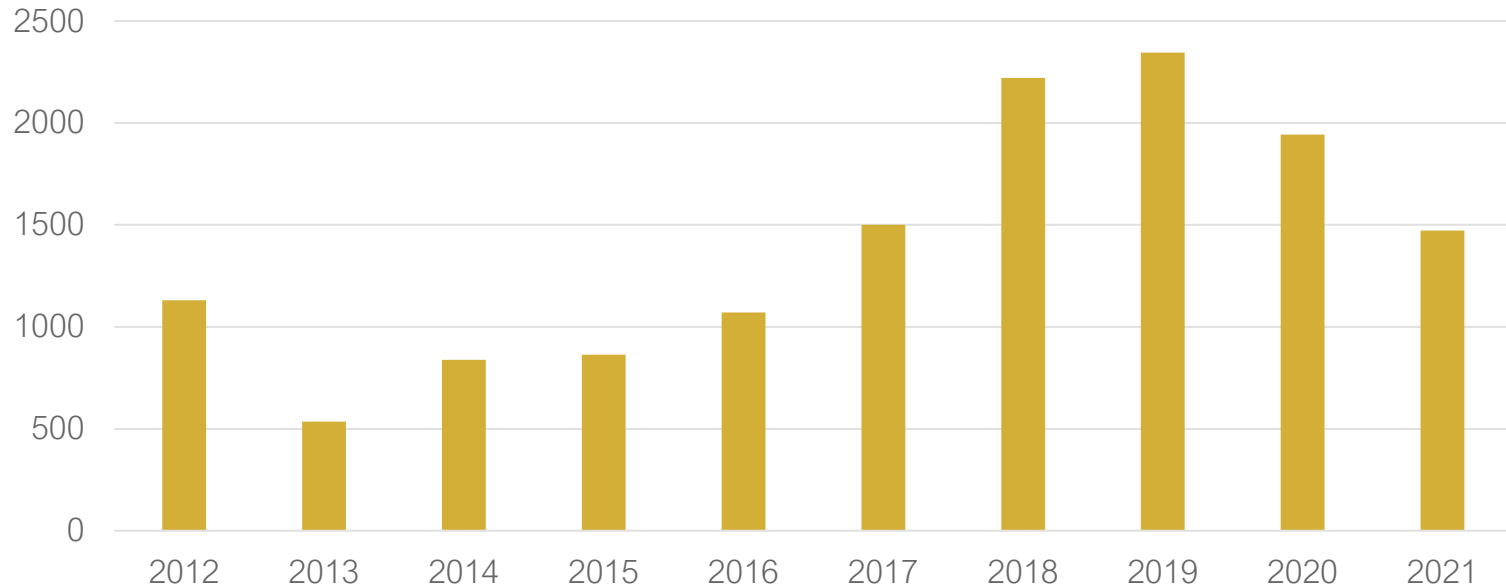


- Corporate Advisory Fees
- New Issues Equity
- New Issues Debt



Net Interest Revenues

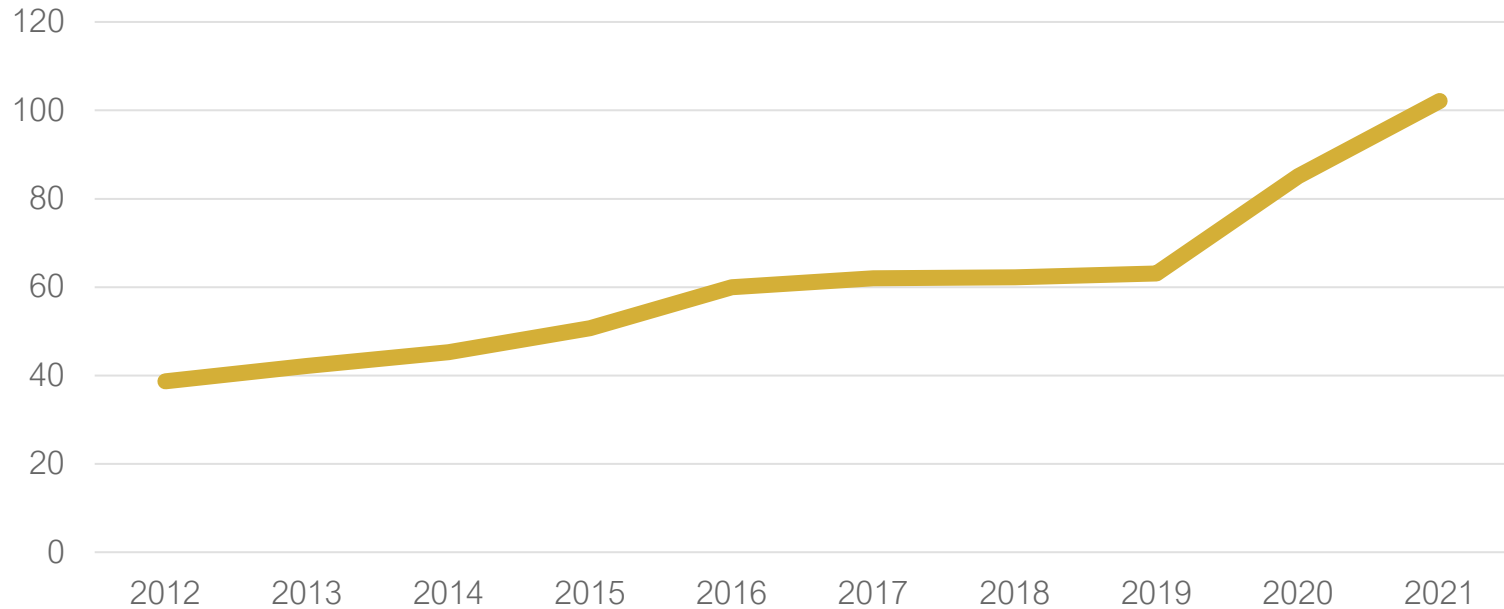
2012 - 2021, IN \$ MILLIONS



SOURCE: IIROC Monthly Financial Reports, IIAC Compiled

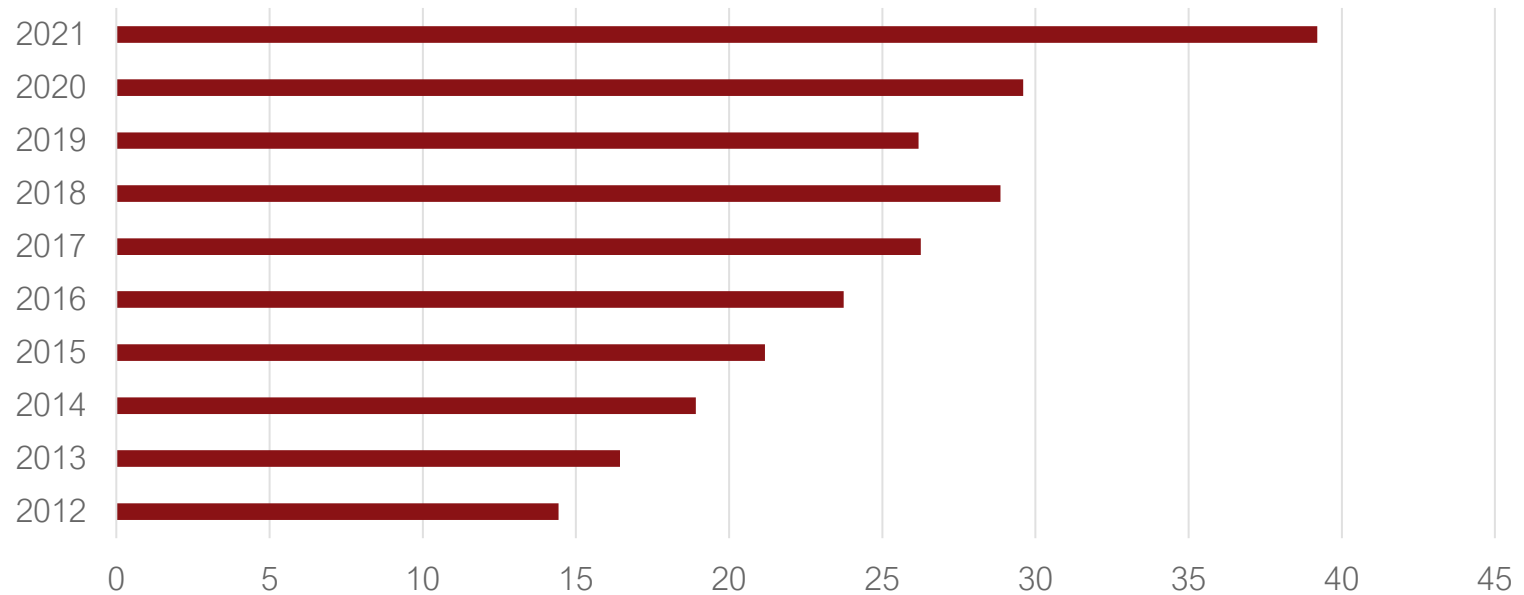
Client Cash Holdings

2012 - 2021, IN \$ BILLIONS



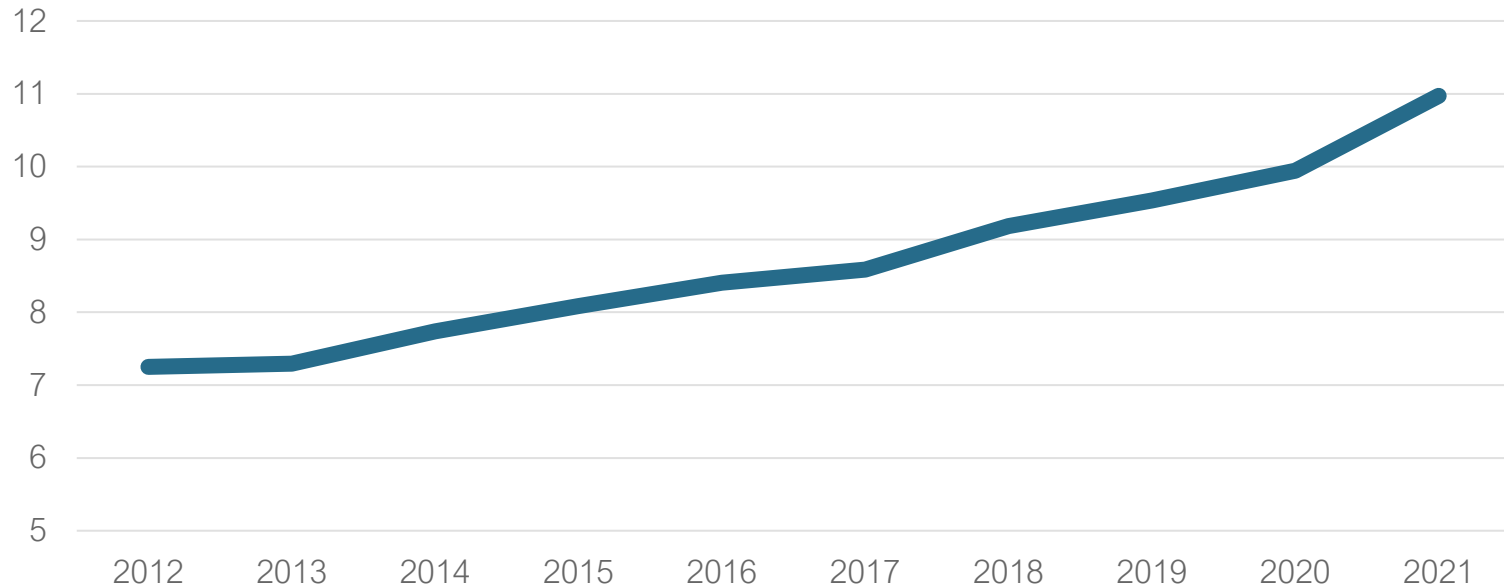
Client Margin Debt Outstanding

2012 - 2021, IN \$ BILLIONS



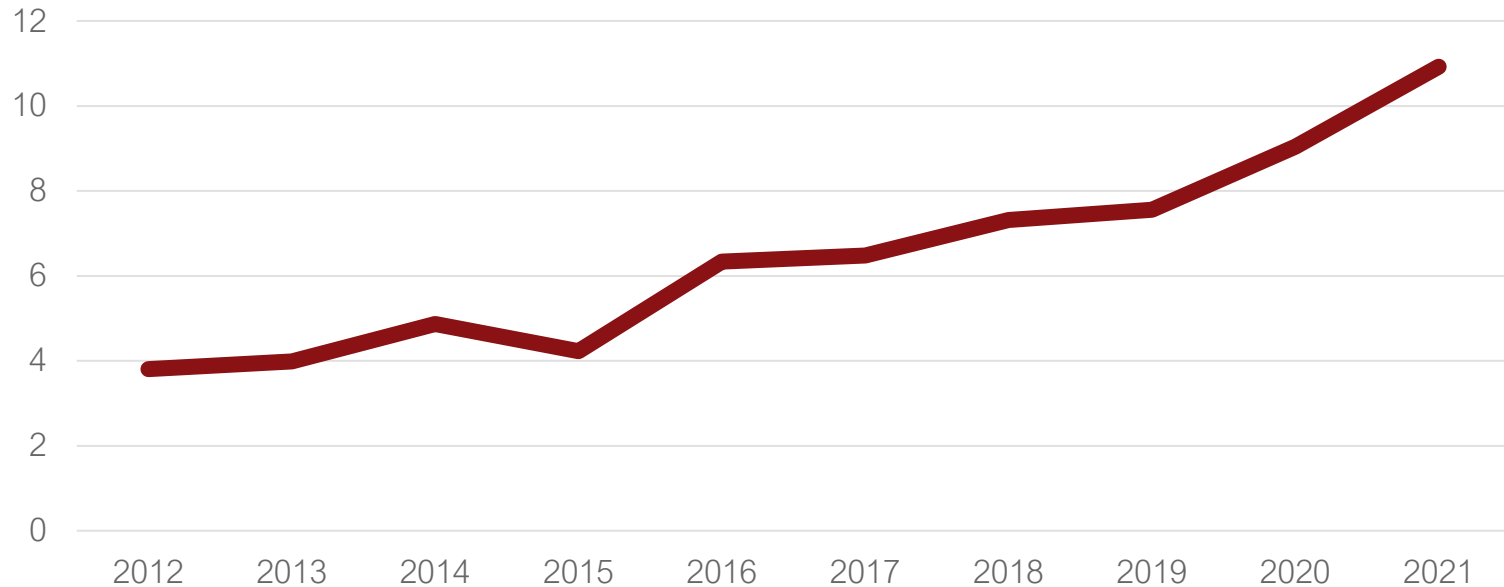
Investment Dealer Operating Expenses

2012 - 2021, IN \$ BILLIONS



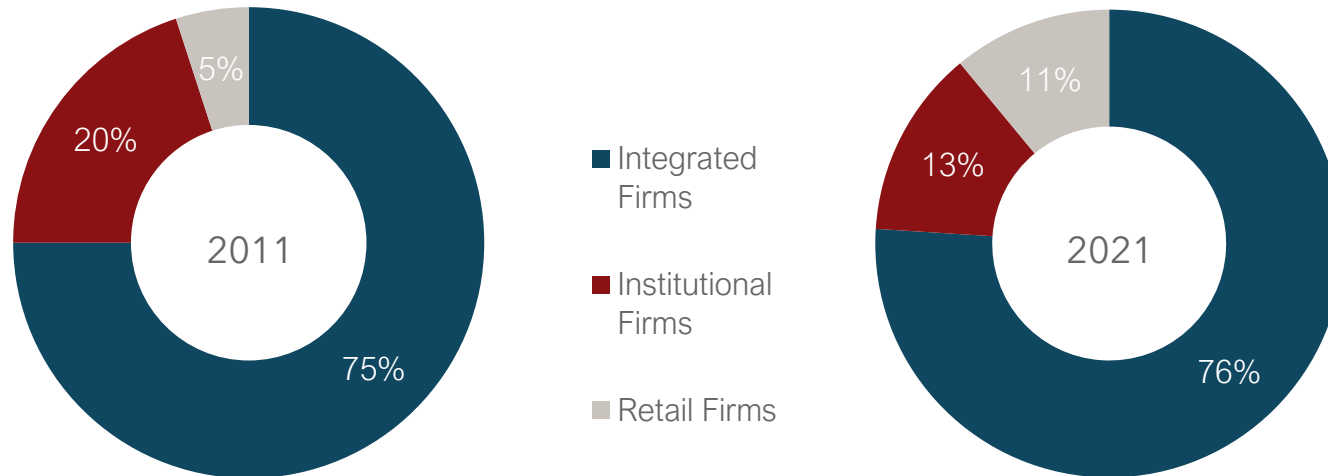
Operating Profits

2012 - 2021, IN \$ BILLIONS



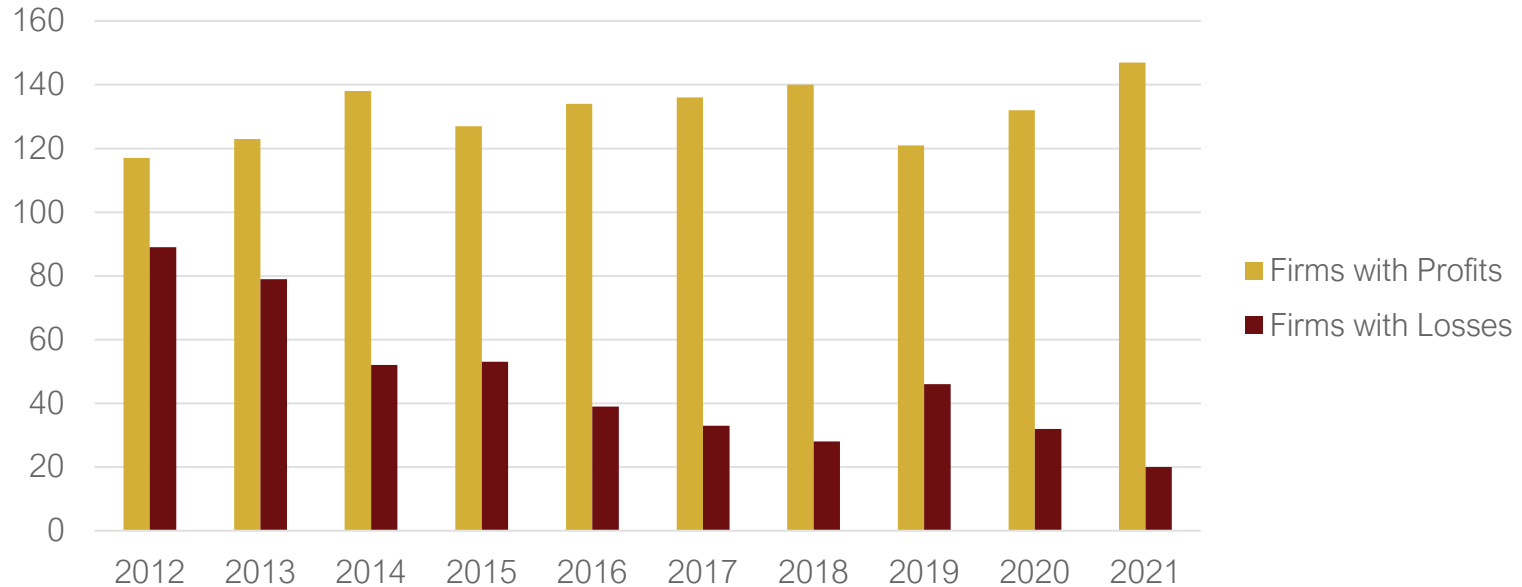
Investment Dealer Operating Profits

2011 - 2021



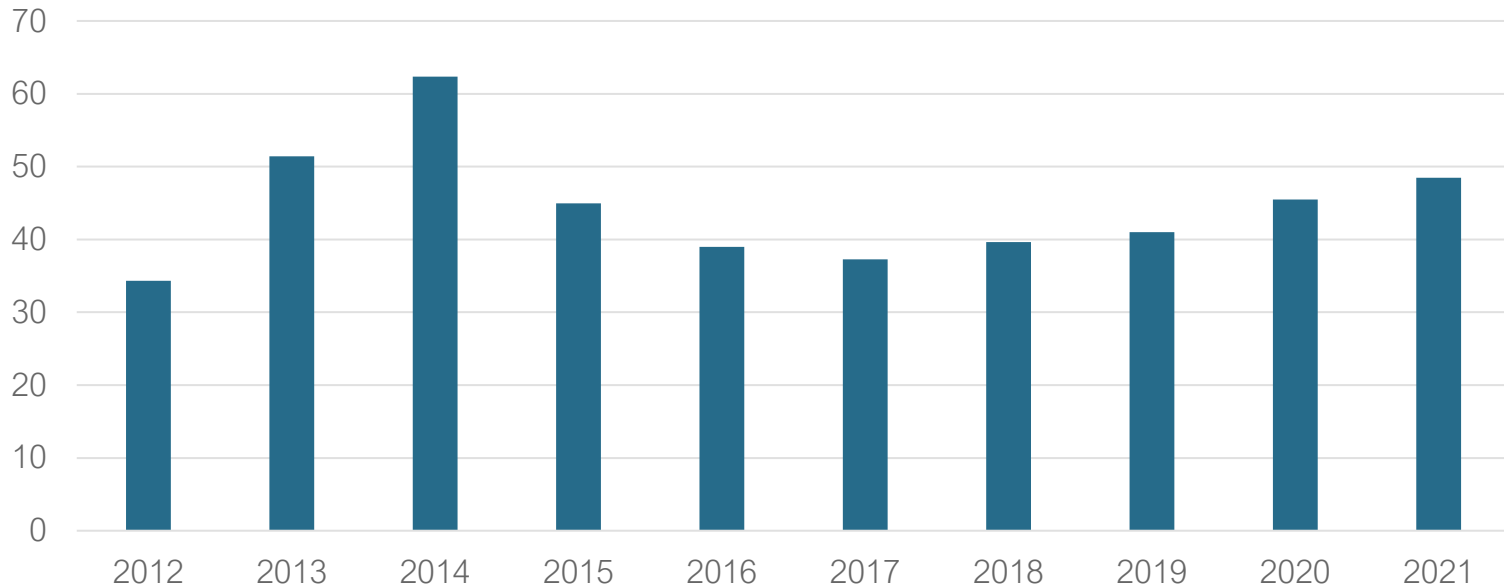
Investment Dealer Operating Profits and Losses

2012 - 2021



Investment Dealer Regulatory Capital

2012 - 2021, IN \$ BILLIONS



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