



## IIAC WEBINAR

Public-Private Partnerships:  
Current State and Where  
They are Headed

### SPEAKER BIOS



#### PETER HEPBURN

Managing Director, Head of Global Power and Infrastructure Financing—Fixed Income // National Bank Financial Markets (NBF)

Over his career, Peter Hepburn has established a notable track record with respect to developing and closing structured and project finance business around the world. Peter is currently the Global Head of National Bank's Power and Infrastructure Financing Group. He is responsible for the management and oversight for NBF's infrastructure and project finance team, coordinator of NBF's global project finance initiatives and he plays an active role in transactions as Financial Advisor and Bond Underwriter. Peter joined NBF in 2009 and has led the establishment of NBF as a recognized infrastructure finance market leader:

- NBF ranked as the #1 financial advisor to sponsors in North America in terms of number of transactions for PPP infrastructure projects in 2020
- NBF ranked as the #1 advisor in Canada for greenfield infrastructure projects since 2019 and is perennially one of the leading advisors in the sector
- NBF has a well-established, market leading track record of success and breadth of experience

Peter was head of CIT's Energy & Infrastructure group from 2001 to 2009 and was responsible for originating project finance opportunities in North America with a particular emphasis on energy and infrastructure projects. Peter's team advised on and/or arranged over CDN\$4.8 billion for such projects.

Prior to joining CIT in 2001, Peter was an executive with Export Development Canada, where he played several leadership roles, including the establishment of a robust structured and infrastructure finance business group (debt, advisory, insurance, etc). In this capacity, Peter provided transaction leadership and management oversight leading to the establishment of a team of 20 professionals and the execution of over 70 project financing commitments exceeding US\$4 billion.

#### CONOR ROBERTSON

Vice President, Global Power & Infrastructure // National Bank Financial

Conor Robertson is a Vice President in National Bank Financial's Global Power & Infrastructure Finance group. Conor joined NBF in January 2018 after beginning his career in KPMG's Infrastructure Advisory group. Conor has been involved in numerous power and P3 transactions in capacities as financial advisor, bond arranger, and underwriter, closing transactions involving over \$2 billion in private capital. Conor received a Bachelor of Arts (Honours), Economics from Queen's University and a Master of Arts, International Affairs (International Economic Policy) from Carleton University.

INTRODUCTION BY:

#### TODD EVANS

Managing Director // Investment Industry Association of Canada

Todd Evans is a Managing Director at the Investment Industry Association of Canada (IIAC). His areas of knowledge and expertise include fixed income, portfolio management and regulatory issues.

Before joining the IIAC, Todd primarily worked as a fixed income trader for over 20 years at the Bank of Montreal, Merrill Lynch Canada and Scotiabank. Most recently, he also worked for the BMO Capital Markets on Volcker related issues.

Todd has a Master's of Business Administration (Finance) from McMaster University, a BA in Administrative and Commercial Studies from UWO and has his CIM designation. He has also successfully completed numerous courses through the Canadian Securities Institute including the CSC, CPH, PDO, Derivatives Fundamentals and Futures Licensing course.

